

Vintec Knowledge Newsletter



Vintec Africa at the Energex Expo in Johannesburg.

Special events

- Vintec Now In Africa
- ABI (SABMiller) experiences the savings.
- The new T5 range providing up to 50% savings.
- OptiLux – the Superior Controller

Vintec Knowledge LTD Now in Africa

Vintec Knowledge Ltd is now present in Africa by means of a newly formed company in South Africa – Vintec Africa.

Vintec Africa, placed in the heart of the business capital of South Africa – Johannesburg, started trading in June 2008. This is seen to be a strategic move as the country faces major energy problems in regards to supply and demand.

Mr. Pierre Tarin Chief of Operations Vintec Africa, places the blame on bad management and inefficient planning. This has lead to country wide

power cuts (Load Shedding), in turn creating related problems – Power stations unable to cope with the on/off operations. Businesses now having to invest in Generators in order to continue operations in a slow economy.

Mr Tarin states that Vintec Knowledge is perfectly placed in order to assist the country in meeting the need for an efficient DSM solution. We have a range of products with proven track records, with which to provide an Energy Efficient Solution and cut wastage of the precious supply. These solutions can be remotely managed via a control centre making use of Vintec software.

Proved Energy Savings

Vintec Africa is pleased to announce that through its partners, South African Companies are now able to experience the “Savings” achievable with Vintec’s solutions; says Tarin

One of our Partners in a recent trial proved an average saving of 25% for an ABI plant in Johannesburg and the same for a Shopping centre in KZN reflects Tarin.

The Report from ABI (SABMiller)

The following report was prepared and conducted under the control of Mr. Craig Bell-Simmonds (ABI) Johannesburg.

SABMiller is one of the world’s leading brewers with brewing interests or major distribution agreements in over 60 countries spread across six continents.

“Save up to 50% by replacing your T12/T8 Fluorescent Lighting with the New T5.”



T5 Grille – More Energy Efficient than the T12/T8 Fluorescent

Report from ABI Johannesburg



Our business



Vintec Knowledge CEO - Jacob Nuriel with the New OptiLux – a worldwide superior “Controller”

Here are the savings at a higher load we still get an average saving of 25%; it looks very good.

Craig

	LES OFF	LES ON			
	OFF	ON	Savings		
	782	635	147	18.80%	
	782	574	208	26.60%	
	782	635	147	18.80%	
	782	517	265	33.89%	
	782	583	199	25.45%	
	782	583	199	25.45%	
	782	554	228	29.16%	
Average	782	583	199	25.45%	Average Savings



“ Power Save ”
People Presence Sensor

From: ABI - Johannesburg S.A

Made by: Craig Bell-Simmonds

Position: Asset Management Specialist

Energy Savings: Average Saving: 25.24%



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Vintec

Saving you Energy
Saving You Money



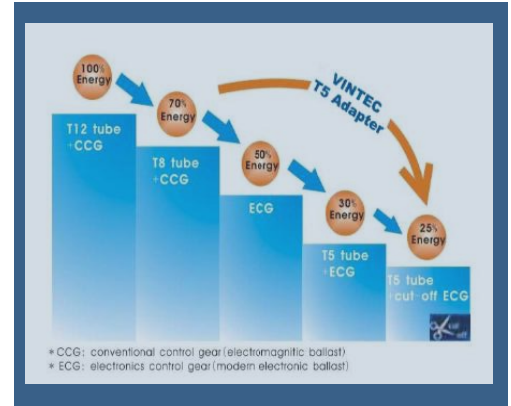
Jacob Nuriel and Pierre Tarin

T5 Replacing the normal Fluorescent

Vintec Africa now has stock of the new T5 "Grille" Fixture and Adapters.



The T5 is more energy efficient than the normal fluorescent due to the "Electronic Ballast" and Tube – using less current, 0.3A in comparison to the normal Fluorescent's 0.8A. There is also about 30% increase in the LUX level experienced with the T5.



OptiLux – Leading Technology

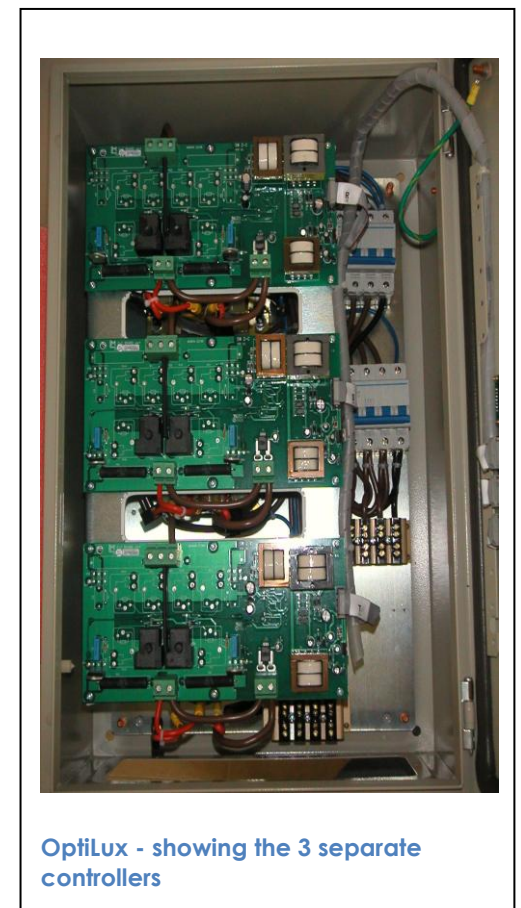


The OptiLux is the only controller able to provide 3 individually controlled "Phases" in one – i.e a 3phase consisting of L1 - 45A, L2 – 25A and L3 – 18A can now be accommodated as such, without the need to provide for the highest Amp – 50A 3 phase unit.

The OptiLux now replaces the LES range and provides some unique features, especially in regards to remote communications and reporting. Please contact us for more information or for Partner/Dealer enquiries.



T5 Adaptors



OptiLux - showing the 3 separate controllers